



Charleston, SC  
Chapter

# Report to Our Members *July 2023–June 2024*

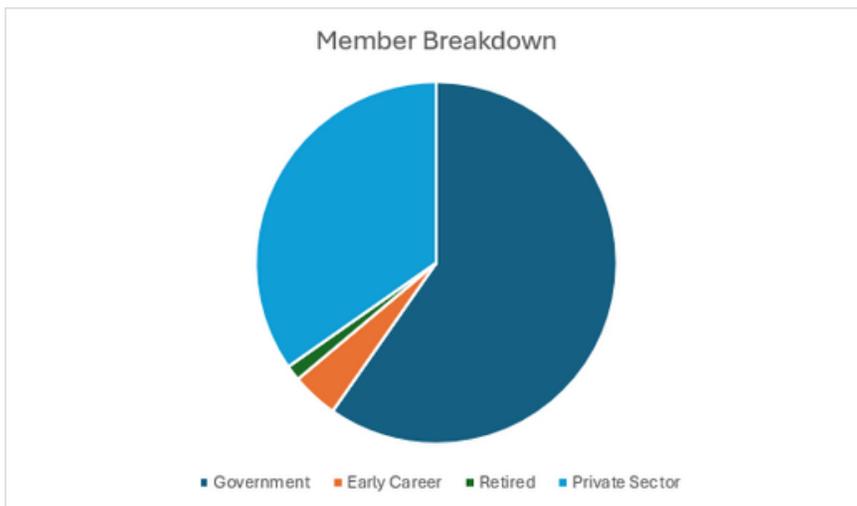
## AGA Down South

Here in beautiful Charleston, SC, we know a thing or two about “Southern Hospitality.” Our AGA Charleston, SC Chapter reflects these values: we are strengthening our community relationships to support our neighbors; we are initiating exciting partnerships, including with the Charleston Metro Chamber of Commerce, to engage with our local government; and we are boldly challenging ourselves to continue our momentum of growth and looking for ways to expand and diversify our member base.



- A – Advancing professional networking opportunities for our members
- G – Growing our member base to execute our Chapter’s goals
- A – Accelerating our commitment to supporting our local area

**We are proud to represent the diverse, world-class city of Charleston, SC!**



**Current Members:**

**Active Members: 72**

**New Members in 23/24: 31**

**New Member in 24/25: 2**

# Performance Highlights

## Community Service

The Charleston SC Chapter is committed to making a positive impact through our community service and outreach initiatives. Whether it's supporting local causes, volunteering our time, or partnering with organizations to uplift those in need, we believe in the power of service.



The Community Service Committee has been given the opportunity to support a few non-profit groups in our local area of North Charleston. It is our goal is to support organizations who have the greatest impact on local community members.



Chapter members showed some Valentine's Day love by serving lunch at our local mission center, Neighbors Together. They were able to take a break from the hustle and bustle of the day and serve our neighbors in the community.

Our chapter was able to install a Blessing Box, to support the local community of Accabee in the City of North Charleston. Working with community leaders and volunteers, the Chapter is able to provide a positive impact in our local area.



## Professional Development

In the 2023/2024 program year, our chapter hosted a Professional Development Training that was an incredible success! The event exceeded all expectations, drawing in over 70 attendees from various sectors and industries. The success of the event was a testament to the dedication and collaborative spirit of our chapter members.

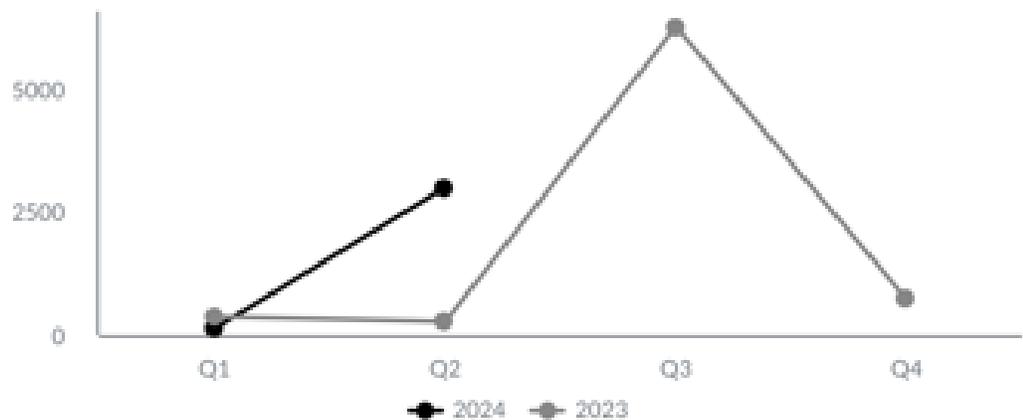
We had a diverse range of speakers ensuring that attendees gained comprehensive insights into the latest trends, challenges, and best practices in various fields.. The success of the Charleston PDT underscores the growing importance of professional development opportunities in today's rapidly evolving business landscape. Attendees had the chance to network, engage in thought-provoking discussions, and gain valuable insights that will undoubtedly enhance their careers.



# “Connecting Chapter Initiative with Budgetary Resources”

## Revenue Is Trending Upwards

Q1 of the 2024-2025 program year is cash flow positive. Revenue is trending upwards retaining corporate sponsors. PDT Registrations will be largest income driver which will be in Q3. Revenue growth is on track to meet or exceed prior year Q3 income through registration and membership growth.



Current cash balance YTD

**\$21,480**

Outstanding receivables

**\$0**

Net income - YTD

**\$21,480**

Revenue

**\$3,127**

Operational Expenditures

**\$2,175**

Net income - Current

**\$952**

# Partnership

## Government and Business

Our chapter has joined the Charleston Chamber of Commerce. By partnering with the Chamber, we aim to expand our presence and engagement within the community, particularly among young professionals. This strategic move will help us foster stronger connections, increase visibility, and offer more opportunities for members to grow both personally and professionally.

We are actively seeking a direct partnership with the City of Charleston. By working more closely with local government, we hope to expand our community involvement, participate in city-wide initiatives, and contribute to the overall growth and development of Charleston through our chapter's expertise and resources.



## Community

Our chapter has also established meaningful partnerships with local organizations such as the Charleston Animal Society and the National Parks Service. These collaborations allow us to engage in impactful community service efforts that align with our values, providing our members with opportunities to give back and make a difference within the Charleston area.



## Education and Development

Our chapter has joined the Charleston Chamber of Commerce. By partnering with the Chamber, we aim to expand our presence and engagement within the community, particularly among young professionals. This strategic move will help us foster stronger connections, increase visibility, and offer more opportunities for members to grow both personally and professionally.

In support of those pursuing the Certified Government Financial Manager (CGFM) certification, we are launching a new "Study Buddy" program. This initiative will pair aspiring CGFM candidates with experienced members who have already earned their certification. The program offers a personalized mentorship approach, helping candidates study efficiently, gain insights from their mentors, and take confident steps toward completing their certification.